



## PR/110484 | Officer- Sales Accounting

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1599563

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 11:26

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Essential Responsibilities

- Conduct research to identify new markets & customers' needs.
- Prospect and create relationship with existing/new customers and manufacturers.
- Audits evaluations for manufacturers/suppliers and processes to understand their capability for export market.
- Analysing figures (extracting, consolidating, and interpreting data, plan v/s actual achievement).
- Develop a growth strategy focused on both financial gain & customer satisfaction.
- Promoting potential partners products by addressing objectives to the prospective customers.
- Work with diverse, multi culture teams/countries.

Experience & Requirements:

- Proven 5~7 years of experience in business development [Automotive industry]
- Strong communication and presentation skills.
- Marketing knowledge and negotiation skills.
- Knowledge on Imports and exports operations.
- Ability to work in fast pace & dynamic environment.
- Understanding marketing dynamics and business judgement.
- Ability to review contract (purchase/Sales), ensuring adherence to law established rules.
- guidelines.

Software Skills: Proficient in Microsoft Office

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会社説明