

PR/110484 | Officer- Sales Accounting

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1599563

業種
その他（商社）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月13日 09:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Essential Responsibilities

- Conduct research to identify new markets & customers' needs.
- Prospect and create relationship with existing/new customers and manufacturers.
- Audits evaluations for manufacturers/suppliers and processes to understand their capability for export market.
- Analysing figures (extracting, consolidating, and interpreting data, plan v/s actual achievement).
- Develop a growth strategy focused on both financial gain & customer satisfaction.
- Promoting potential partners products by addressing objectives to the prospective customers.
- Work with diverse, multi culture teams/countries.

Experience & Requirements:

- Proven 5~7 years of experience in business development [Automotive industry]
- Strong communication and presentation skills.
- Marketing knowledge and negotiation skills.
- Knowledge on Imports and exports operations.
- Ability to work in fast pace & dynamic environment.
- Understanding marketing dynamics and business judgement.
- Ability to review contract (purchase/Sales), ensuring adherence to law established rules.
- guidelines.

Software Skills: Proficient in Microsoft Office

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.in/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.in/terms-of-use

会社説明