

PR/110476 | DGM / GM Sales: CNC

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1599560

業種
その他（メーカー）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年10月30日 14:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Company Overview: One of the leading Japanese MNC into CNC machining willing to set up their CNC machining business in India.

Job Overview: Looking for an individual to lead the expansion of CNC business in India, establish organization structure, and drive sales growth.

Job Responsibilities:

- Lead overall CNC business operations across India, including sales, service, and organization management.
- Develop and execute market expansion strategy covering marketing, channel development, and direct sales.
- Manage P&L and drive business performance and profitability.

- Build and scale a high-performing team across Bangalore, Gurgaon, Pune and future locations.
- Establish key relationships with strategic customers in automotive, aerospace, and medical sectors.
- Collaborate closely with global stakeholders (Japan, Taiwan, and other regions) for strategy alignment and reporting.
- Drive localization initiatives while maintaining global standards and governance.

Job Requirements:

- 15+ years in CNC machine tools industry including leadership experience.
- Proven experience in managing both business operations (P&L, organization management) and market development (marketing and sales) across India.
- Experience in collaborating with overseas stakeholders and managing global business coordination.
- Strong leadership, strategic thinking, strong CNC industry knowledge
- Strong cross-border communication and stakeholder management
- Ability to operate in multicultural environments and global matrix organizations

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明