



PR/110476 | DGM / GM Sales: CNC

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1599560

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:26

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: One of the leading Japanese MNC into CNC machining willing to set up their CNC machining business in India.

Job Overview: Looking for an individual to lead the expansion of CNC business in India, establish organization structure, and drive sales growth.

Job Responsibilities:

- Lead overall CNC business operations across India, including sales, service, and organization management.
- Develop and execute market expansion strategy covering marketing, channel development, and direct sales.
- Manage P&L and drive business performance and profitability.

- Build and scale a high-performing team across Bangalore, Gurgaon, Pune and future locations.
- Establish key relationships with strategic customers in automotive, aerospace, and medical sectors.
- Collaborate closely with global stakeholders (Japan, Taiwan, and other regions) for strategy alignment and reporting.
- Drive localization initiatives while maintaining global standards and governance.

Job Requirements:

- 15+ years in CNC machine tools industry including leadership experience.
- Proven experience in managing both business operations (P&L, organization management) and market development (marketing and sales) across India.
- Experience in collaborating with overseas stakeholders and managing global business coordination.
- Strong leadership, strategic thinking, strong CNC industry knowledge
- Strong cross-border communication and stakeholder management
- Ability to operate in multicultural environments and global matrix organizations

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会社説明