



PR/110443 | Senior Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1599536

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:25

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

ROLES & RESPONSIBILITIES - Sales

1. Identify and pursue new business opportunities to drive revenue growth, Develop and maintain strong relationships with clients.
2. Customer Relations (MSIL & Toyota): Build and maintain strong relationships with customers, resolve conflicts, and ensure high satisfaction.
3. Strong in Handling Quotation , Negotiation & - APR -(Annual Price Reduction activity)
4. Track sales performance metrics, forecasts, and key performance indicators (KPIs)- Drive CR Activity Professional APQP / PPAP processes, Engineering change management, Risk management , Project Management Personal Team Building, Key Player 7. Excellent negotiation, communication, and relationship-building skill
8. Create and deliver compelling sales presentations and proposals to potential clients.
9. On hand experience in Soft Skills - MS Office , IATF Knowledge is key Advantage REQUIREMENTS SKILLS 5. Drive

continuous improvements in the sales process to enhance efficiency and effectiveness

ROLES & RESPONSIBILITIES - Project Management

1. Project Planning and Execution -(Create and maintain project schedules)
2. Manage Project Concept/Design to SOP (Start of Production).
3. Cross-Functional Coordination - Interactive with CFT Teams Make Weekly Reviews and Milestone Tracking
4. Budget & Cost Management (Monitor Project Cost ,Tracking and Identify CR Opportunities)
6. Design change change adjustment and progress management, manufacturing Standard Management , 7. Risk & Issue Management (Identify technical, commercial, and operational risks.
9. Interaction with Overseas Companies and make the progress management

REQUIREMENTS

Knowledge Hindi/English/Kannada

Year's of experience Min 6 -8& Above

Language Hindi/English/Kannada

Qualification B.E /B, Tech

INTERACTION Internal External

6. Strong understanding of automotive supply chains, OEM and Quotation Analysis - Prepare the final Sales Quotation

3. Strong in Handling Quotation , Negotiation & - APR -(Annual Price Reduction activity)

4. Track sales performance metrics, forecasts, and key performance indicators (KPIs)- Drive CR Activity Professional APQP / PPAP processes, Engineering change management, Risk management ,Project Management Personal Team Building Player 7. Excellent negotiation, communication, and relationship-building skill 8. Create and deliver compelling sales presentations and proposals to potential clients. 9. On hand experience in Soft Skills - MS Office ,IATF Knowledge is key Advantage R

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会社説明