



## PR/110435 | Assistant Manager- Sales

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1599530

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 11:25

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Roles and Responsibilities

- First Point of contact of All Customer- Auto and Non-Auto.
- Responsible to Handling new enquiries/RFQ to ensure accuracy, completeness & timely submission.
- Technical feasibility with CFT.
- Responsible for Business Development activities.
- Customer interaction regarding project development.
- Specification meeting understanding customer requirement.
- CFT meetings & reviews

- Project summarization
- Understanding other customer specific requirement
- Coordinating with concerned department regarding new project development.
- Prepare monthly sales report to send to HQ Japan.
- Help management in forthcoming products and discuss on special promotions.
- Responsible for coordinating with CFT for complete project execution.
- Manage dispatch plan & do the follow-up for adherence of the same.
- Updated dispatch plan & total order status as per customer priority basis.
- Maintaining data like month wise order Vs sale report.
- Maintaining data like Customer annual forecast Vs order.
- Responsible for all the related documents as per IATF 16949 2016
- Responsible for all audit conducted related to Development.
- Making APQP documents, Timeline plan for product development activities
- Action plan preparation against observation at development time

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会社説明