



PR/110358 | Sales Engineer India (Historian for manufacturing processes)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1599482

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年08月21日 01:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: One of the leading pulp and paper industry organization providing various solutions to pulp & paper companied in the market. However, the company is currently expanding their portfolio of providing solution beyond pulp & paper industry by providing software solution to other process industry organizations in the market.

Job Overview: Looking for a candidate having strong experience working in operational or engineering capacity for industrial processes - providing technical support of working with process historian and data visualization software packages such as OSIsoft's PI, AspenTech's IP.21, Honeywell PHD, Siemens XHQ or Capstone's PARCview.

Job Responsibilities:

- Primary technical sales contact for customers, sales channels and strategic partners, including the following:
 - Providing detailed technical information to sales channels during the recruitment process
 - Technical product training

- Ongoing partner success by providing new product training and End-customer support
- Match project requirements to dataPARC functionality
- Scoping and estimating for project work
- Assistance in responding to RFP's
- Steering customers how to best apply dataPARC functionality to meet specific solutions
- Technical support for marketing content development such as white papers, case studies, product sheets and solution sheets
- Development of feature highlights and videos for new releases
- Prioritize routine work, respects schedule of others, flexible in response to changing environment.
- Maintain a favorable working relationship with all other company employees to foster aid and promote a cooperative and harmonious working climate which will be conducive to maximum employee morale, productivity, and efficiency/effectiveness
- Participate in all training offered by company as relevant to department or position
- Communicates effectively with internal and external customers demonstrating a high level of confidentiality and respect.

Job Requirements:

- BS, MS or PhD in Engineering (Chemical Preferred)
- Minimum 5 years' experience working in an operational or engineering capacity for industrial processes.
- Experience working with process historian and data visualization software packages such as OSIsoft's PI, AspenTech's IP.21, Honeywell PHD, Siemens XHQ or Capstone's PARCview.
- Basic knowledge of application development in an object oriented programming language such as Visual Basic, Visual C++ or Visual Basic Net & Agile Project Development
- Demonstrated knowledge, interest and skill in the use of Information Technology within the process industry domain, typically derived from employment or consulting
- Knowledge of dataPARC and PARCview
- IT Skills consisting of a basic knowledge of operating systems, advanced knowledge of Microsoft Office suite, Microsoft Windows and knowledge of a programming language
- Good communication (written, verbal and listening) skills, personal tact and diplomacy, and excellent problem solving skills
- Positive attitude
- Strong attention to detail and follow through
- Ability to use appropriate independent judgment to make decisions
- Ability to learn and apply organization policy and procedure
- Highly self-motivated and directed

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