



PR/110353 | PED Sales Executive / Senior Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1599479

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:25

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: PED Sales Executive/Senior Executive

Exp: 4-8 Years

Location - Gurgaon

Job Description

****1. Technical & Industry Knowledge****

- Over 5-8 years of sales experience in industrial equipment.
- Develop new business with Indian EPC contractors and chemical and oil refinery plants.
- Experience working as a sales agent/distributor for industrial equipment.

- Experience in marketing machinery as agent.
- Experience in preparing quotations, commercial offers, and technical proposals.
- Skills in contract negotiation and closing sales.

****2. Communication & Coordination****

- Strong interpersonal and communication skills.
- Ability to convey complex information clearly and concisely.
- Strong active listening skills with the ability to understand and address others' needs.
- Willing to coordinate with overseas suppliers or manufacturers.
- Business-level English communication skills (written and spoken).

****3. Tools & Work Style****

- Proficiency in MS Office tools at least Word, Excel, PowerPoint, Outlook.
- Familiarity with CRM systems (e.g., Salesforce, Zoho CRM).
- Ability to work independently and as part of a cross-functional team.
- Willingness to travel domestically and internationally, as required.
- Self-motivated, goal-oriented, and able to thrive in a target-driven environment

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会社説明