



## PR/160726 | Technical Sales Engineer (Factory Automation Solutions)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1599408

#### 業種

プラント

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 11:15

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

The Technical Sales Engineer role is an opportunity to join a fast-growing organization specializing in industrial components and factory automation solutions. This position offers exposure to advanced manufacturing environments, where you will play a critical role in supporting business growth by combining technical expertise with customer engagement and solution delivery.

#### Responsibilities

- Identify and develop new business opportunities while maintaining strong relationships with existing customers.
- Provide technical consultation and recommendations based on customer requirements and enquiries.
- Monitor industry trends and market developments to implement effective strategies and solutions.
- Prepare and deliver regular reports including sales performance and technical updates.
- Collaborate with internal teams to ensure smooth order processing, delivery, and customer satisfaction.

- Participate in exhibitions, product showcases, and other marketing initiatives.

### Requirements

- Diploma or Degree in Mechatronics, Mechanical Engineering, Precision Engineering, or related disciplines.
- Candidates without a relevant degree must demonstrate equivalent industry experience.
- Minimum 3–5 years of experience in industrial or B2B environments (experience level may be adjusted based on role seniority).
- Strong technical knowledge with the ability to translate customer needs into practical solutions.
- Proficient in English and Bahasa Malaysia; Mandarin is an added advantage.
- Excellent communication, negotiation, and interpersonal skills.
- Self-driven, results-oriented, and capable of working independently as well as in a team.
- Good analytical and reporting skills, including proficiency in Microsoft Excel (e.g., VLOOKUP, Pivot Tables).
- Willingness to travel as required.

### About the Company

Our client is a leading global supplier of standard components for manufacturing industries, specializing in factory automation and precision engineering solutions. With a strong presence across Southeast Asia, the company is recognized for its extensive product range, fast delivery capabilities, high quality, and cost efficiency. Driven by innovation and a commitment to enabling efficient supply chain strategies, the organization continues to expand rapidly and offers excellent career growth opportunities for dynamic professionals.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明