



PR/160718 | Sales Executive (steel division)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599402

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年08月07日 19:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A global trading company that supplies industrial products such as steel, electronics, and materials to businesses worldwide is looking for Sales Executive for their steel division. This role will be based in Kuala Lumpur.

Job Responsibilities

- Handle import of steel materials from overseas suppliers and promote them to Malaysian customers
- Identify and visit new customers, explore business opportunities, and propose solutions beyond one-off deals
- Conduct customer visits to understand each industry's commercial flow and identify where the company can add value
- Complete all required administrative and internal tasks accurately and on time
- Continuously study and learn about relevant industries to improve knowledge and customer engagement

JOB RESPONSIBILITIES

- Candidate must possess at least a Diploma, Advanced/Higher/Ggraduate Diploma, or Degree in any field
- 2-3 years of sales experience in power, data center equipment, automotive, or steel industry
- Strong ability to understand commercial flow, industry structure, and customer value chains
- Excellent communication skills with the ability to build relationships and identify strategic business opportunities
- Self-driven, disciplined, and committed to continuous learning and completing all required tasks
- Must be a Malaysian citizen or possess valid residency status

#LI-JACMY

#countrymalaysia

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会社説明