



PR/160693 | Commercial Manager (High-Tech & Semiconductor Solutions)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599381

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:14

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A rapidly growing advanced materials and specialty chemicals provider serving the electronics, semiconductor, and SMT industries is seeking a strategic leader to head Sales, Marketing, and R&D, driving business growth, market expansion, and customer-focused innovation.

Key Responsibilities

- Lead overall strategy across Sales, Marketing, and R&D to achieve business growth.
- Drive sales performance, expand key accounts, and develop new markets.
Manage technical sales of advanced materials (adhesives, epoxy, silicone, UV) and industrial chemical solutions.
- Support semiconductor and wafer fab customers with relevant products and solutions.
- Oversee marketing, branding, and market positioning initiatives.
- Lead and develop cross-functional teams, fostering a high-performance culture.

- Manage budgets, KPIs, and report to senior management.

Key Requirements

- Degree in a technical field (preferably Chemistry).
- Minimum 10 years' experience in manufacturing/chemical industry, with leadership exposure.
- Strong background in technical sales, business development, and key account management.
- Experience in electronics, semiconductor, SMT, or high-tech manufacturing industries.
- Strong commercial acumen, leadership, and communication skills.
Results-driven, analytical, and able to manage cross-functional teams

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明