



## PR/160664 | Project Manager / Business Development (Biomass Energy)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1599360

#### 業種

土木

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年08月21日 00:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Highlights

- Opportunity to build a new renewable energy business (0→1)
- Regional exposure with Japan HQ collaboration
- Work on sustainability & circular economy projects

#### About the Company

A Japan-based sustainability company with over 45 years of experience in recycling and circular economy solutions. The company is expanding its biomass energy business in Malaysia, focusing on converting agricultural waste into renewable energy.

**Job Description**

We are hiring a **Project Manager / Business Development professional** to support the expansion of a biomass energy business in Malaysia.

This is a **hands-on role** involving project execution, partner coordination, and business development within the industrial and energy sectors.

**Key Responsibilities**

- Manage end-to-end project execution (planning, implementation, operations coordination)
- Develop and maintain partnerships with:
  - Industrial clients (factories, plants)
  - Palm oil mills (biomass suppliers)
  - Equipment vendors (e.g. boiler systems)
- Identify business opportunities and support new client acquisition
- Conduct market research and feasibility studies
- Lead stakeholder coordination and commercial discussions
- Work closely with internal teams and Japan HQ on project alignment

**Job Requirements**

- Minimum 5 years of experience in: Project Management / Business Development / Technical Sales
- Experience handling external stakeholders, partners, or clients
- Background in industries such as:
  - 1) Energy / Renewable Energy
  - 2) Manufacturing / Industrial
  - 3) Waste Management / Engineering / Infrastructure
- Ability to understand technical concepts (engineering background not required)
- Strong communication, negotiation, and problem-solving skills
- Able to work independently in a fast-paced environment

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会社説明