



PR/160654 | Corporate Insurance Executive – GHS

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599354

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月04日 18:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Responsibilities

- Drive new business for Group Health Insurance (GHS) across corporate and SME clients
- Build and manage a strong sales pipeline to achieve targets
- Conduct client presentations and recommend tailored insurance solutions
- Maintain strong client relationships and provide support on inquiries, renewals, and policy servicing
- Advise on policy terms, benefits, and claims; assist with documentation and applications
- Coordinate with internal teams and insurers for quotations, policy issuance, and renewals
- Manage renewals proactively and identify upselling or cross-selling opportunities
- Ensure compliance with regulatory requirements and maintain accurate records

- Monitor market trends and provide sales updates and market feedback
- Support marketing activities and handle ad-hoc tasks as required

Job Requirements

- Diploma/Degree in Business, Finance, or related field
- 1–3 years in insurance sales or client servicing (GHS experience is a plus)
- Sales-driven, proactive, and client-focused
- Proficient in Microsoft Office
- Insurance license/certification is an advantage

#LI-JACMY
#countrymalaysia

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会社説明