



PR/160643 | Senior Sales Executive (Food Service / Horeca) - A leading Food trading company

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599346

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年07月11日 21:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading Food Trading company is currently looking for a Senior Sales Executive to join their Food Service (HoReCa) team.

Job Description

- Build and maintain strong, trusting relationships with customers.
- Understand customer needs and proactively propose new products or promotions to boost sales.
- Manage daily sales operations and ensure smooth workflow.
- Negotiate and close sales deals to achieve or exceed targets.
- Liaise with customers regarding order status, deliveries, and inquiries.

- Follow up on and monitor customer payments.
- Conduct market research and identify business opportunities.
- Prepare reports and reviews with sales and financial data as required.

Job Requirements

- Min 1 - 5 years of sales experience in the F&B, FMCG or related industries.
- Independent, sales driven, with strong communication and negotiation skills.
- Possess own transportation.
- Able to travel to outstation if required.

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明