



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/160554 | Assistant Manager / Senior Executive – Business Development (Public Listed property developer)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599304

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年08月08日 20:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location: Malaysia

Industry: Real Estate / Property Development

Employment Type: Permanent

About the Role

- We are representing a leading global real estate player seeking a driven and commercially minded Assistant Manager / Senior Executive, Business Development to support the expansion of its footprint and asset portfolio in Malaysia.
- This role offers an exciting opportunity to work closely with senior stakeholders on land acquisitions, joint ventures, and strategic partnerships, while gaining exposure across the full property development lifecycle.

Key Responsibilities**Market Research & Analysis**

- Conduct market research on the Malaysian property market, including competitor benchmarking, pricing trends, and emerging development areas
- Gather, analyze, and organize data on potential landowners, clients, and partnership opportunities
Monitor industry trends, government regulations, policies, and economic indicators affecting the real estate sector

Business Acumen & Financial Modelling

- Assist in preparing financial models, feasibility studies, and investment analysis for potential acquisitions
- Support sensitivity and scenario analysis to evaluate project viability
- Assist in structuring joint venture proposals and supporting negotiation processes
- Review contractual and legal documentation in collaboration with internal and external stakeholders

Communication & Stakeholder Management

- Support relationship-building with business partners, landowners, consultants, and advisors
- Prepare presentations, investment proposals, and reports for management and partners
- Proactively identify and qualify new business leads through research, networking, and industry events
- Provide administrative and coordination support, including meeting arrangements, correspondence, and document management

Qualifications & Skills:

- **Key Traits & Attributes:** Suitable candidates include those who are proactive, eager to learn, self-motivated, able to dedicate to a team and open minded.
- **Education:** Possess at least a Bachelor's Degree in Business Studies, Real Estate Management, Built Environment, Economics, Law or property related field.
- **Experience:** Minimum 4 – 5 years of work experience as similar function in the property industry is necessary for this role. Experience in a major real estate company is preferred.
- **Technical Expertise:** Have good understanding of the property market, development cycle and preferably with financial background. Familiar with Microsoft Office and relevant software (MS Project, AutoCad or similar).

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明