



## PR/160534 | Sales Executive (Plastics Division business)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1599293

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年07月11日 22:00

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

A well-established multinational organization specializing in advanced materials and specialty chemicals, serving a wide range of industries across Asia and globally are seeking a motivated Sales Executive to support and grow the Plastics Division business. The role is responsible for developing customer relationships, managing existing accounts, and driving new business opportunities within the plastics / resin market. The ideal candidate will have a solid understanding of plastic materials or chemical-related products, with the ability to work closely with customers to provide commercial and basic technical support.

#### Key Responsibilities:

- Manage and grow an assigned portfolio of customers within the plastics / resin industry  
Identify and develop new business opportunities, accounts, and applications
- Promote and sell plastic raw materials, additives, or related chemical products
- Maintain strong working relationships with customers, ensuring high levels of satisfaction and repeat business

- Prepare sales proposals, quotations, and pricing negotiations
- Coordinate with internal teams (technical, logistics, supply chain) to ensure timely delivery and service support
- Monitor market trends, competitor activities, and customer demand
- Prepare regular sales reports, forecasts, and market feedback for management
- Participate in customer visits, industry events, and technical discussions as required

**Key Requirement:**

- Minimum 2 years of sales experience, preferably in plastics, resins, polymers, or chemical-related industries
- Diploma or Bachelor's degree in Chemical Engineering, Polymer Science, Chemistry, or related disciplines is an advantage
- Alternatively, practical experience in the plastics or resin industry will be considered
- Strong communication, negotiation, and interpersonal skills
- Results-driven, self-motivated, and customer-oriented
- Ability to work independently and as part of a team
- Willingness to travel for customer visits as required
- Proficient in basic MS Office applications (Excel, PowerPoint, Word)

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明