



PR/160497 | Sales & Marketing Manager - Can Food (Seri Kembangan)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599283

業種

小売

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:13

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A Malaysia-based company with a long-established presence in the **regional food distribution and trading business**. This role is responsible to develop and implementing effective sales and marketing strategies to drive growth and achieve the company's revenue goals.

JOB RESPONSIBILITIES

- Handling of inquiries, orders up to invoicing - coordination of deliveries and returns, handling of consignment stock orders and charging thereof
- Price calculations/preparations - coordination of prices within customer group
- Preparing and sending quotations
- Handling credit notes, bonus, statistics, market and customer analyses

- Claims management and coordination with technical and sales manager
- Continuous customer data management
- Customer correspondence (also in foreign languages including reporting)
- Close coordination with the Sales, SCM and Technology Managers on handling and coordinating a variety of situations
- Preparation and handling rebates based on the customer contracts
- Support in preparation of contract/SLA with cooperation of Finance, Sales, Technical and SCM
- Prepare and analysis of various reports relating to AMS & Customers
- All additional tasks as assigned by Immediate Superior.

JOB REQUIREMENTS

- Bachelor's degree in marketing, sales, or a related field
- Minimum 5 years of experience in sales and marketing management, preferably in the same industry
- Proven track record of developing and executing successful sales and marketing strategies
- Strong leadership and team management skills
- Excellent communication and interpersonal skills
- Proficiency in data analysis and reporting
- Knowledge of digital marketing and social media platforms

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#countrymalaysia

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会社説明