



PR/160489 | VP - Transaction Banking (Corporate Banking)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1599279

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:13

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES: -

- Drive transaction banking sales and revenue growth, representing the Bank in key client and industry engagements.
- Build and manage strategic relationships with existing and target clients; develop proposals and cross-sell solutions across trade, supply chain finance, and cash management.
- Develop and execute account plans and maintain an effective sales pipeline to deliver against business objectives.
- Act as the primary point of contact for transaction execution, coordinating technical and operational requirements to ensure a seamless client experience.
- Identify product gaps and opportunities for new solutions, while ensuring full compliance with risk and regulatory requirements and escalating issues appropriately.

JOB REQUIREMENTS: -

- Bachelor's degree finance and banking, business, economy or any related
- Strong technical knowledge of trade finance and cash management products.
- 8 to 10 years experience in trade and/or cash sales within financial services, with a proven business development track record.
- Solid understanding of transaction banking risk profiles, regulatory requirements, and portfolio management practices.

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会社説明