



PR/159856 | Key Account Executive / Senior (A fast-growing FMCG F&B company)

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

##### 求人ID

1599246

##### 業種

小売

##### 雇用形態

正社員

##### 勤務地

マレーシア

##### 給与

経験考慮の上、応相談

##### 更新日

2026年07月11日 23:00

#### 応募必要条件

##### 職務経験

3年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

流暢

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

A MNC in the FMCG (Beverage) industry is currently looking for a Key Account Executive/Senior to join their team.

#### Job Description

- Manage key accounts and act as the point of contact for clients
- Organize regular client meetings to discuss their requirements
- Ensure budget and time requirements are met
- Stay up to date with new features and product launches

- Monitor and report on sales performance analytics
- Suggest innovative ideas to increase sales and improve customer experience
- Strategic planning to improve sales results

#### Job Requirements

- 1 - 3 year of experience in key account management, preferably in the FMCG industry.
- Comprehensive and current knowledge of company offerings and industry trends.
- The drive and energy to manage multiple accounts while looking for new opportunities.
- Ability to understand client needs and handle the negotiation process.
- Self-motivated and result oriented.

#LI-JACMY

#stateKL

#countrymalaysia

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会社説明