



PR/096004 | Business Strategy and Operations Leader

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1599240

業種

ITコンサルティング

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:03

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client, a company in the human resources industry is hiring for a Business Strategy and Operations Leader position.

Job Responsibilities

- Lead the development of new business initiatives by identifying market needs and validating business hypotheses in the Vietnam market
- Design and execute sales strategies, including defining target segments and creating effective approaches to reach them
- Drive initiatives from concept to revenue generation through continuous cycles of hypothesis, execution, validation, and refinement
- Build and enhance organizational structures that ensure both compliance and operational efficiency
- Plan and manage company-wide HR systems and operational improvement initiatives

- Identify organizational challenges and implement corrective actions, including coordination with external partners and legal considerations

Job Requirements

- Proficiency in Japanese at a level sufficient to lead meetings effectively (equivalent to JLPT N2 or higher)
- Proven experience independently launching new business initiatives from the ground up with a strong sense of ownership
- Hands-on experience managing the full hypothesis-driven cycle of planning, execution, validation, and improvement
- Practical knowledge and experience in the HR field, such as recruitment agency, HR consulting, or corporate HR leadership roles
- Experience in scaling business operations or expanding established business models is preferred
- Experience building and executing sales strategies in the Vietnam market is advantageous
- Understanding of HR compliance, including labor law, taxation, and social insurance, is a plus
- Ability to interpret and manage business performance through financial metrics such as profit and loss and balance sheets

Interested applicants, click **APPLY NOW**

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明