



PR/095981 | Sales Director(Asia Regional Head)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1599224

業種

アミューズメント・エンターテインメント

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2026年08月23日 14:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position Overview

This role is created to accelerate growth and build a strong regional organization across Asia. The Sales Director (Asia Regional Head) will oversee and expand sales operations across key markets, including China, Japan, Korea, Vietnam, and Indonesia.

Key Responsibilities

- Drive revenue growth and market expansion across Asia
- Oversee sales operations in China, Japan, Korea, Vietnam, and Indonesia
- Manage and optimize distributor networks
- Develop and execute regional strategies (B2B with future B2C expansion)
- Build and lead a regional team (6–7 hires over 2–3 years)
- Strengthen distributor governance and improve visibility
- Build strategic partnerships across markets
- Collaborate closely with China office and US headquarters
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Coordinate with supply chain and manufacturing teams in China

• Travel across Asia as required (Vietnam, China, Korea, etc.)

Candidate Profile

- 15–20 years of sales experience with regional or global exposure

- Strong leadership and team-building track record
- Proven experience managing distributors and driving business growth
- Ability to bridge Western and Asian business cultures
- Fluent in English (Asian language skills are a plus)

Company Highlights

- US-headquartered company established in 1994
- Market leader with strong innovation track record
- 30% growth achieved over the past 5 years
- Recent expansion through European acquisitions
- Asia identified as a key growth engine

Compensation & Work Style

- Competitive and flexible compensation package
- Base salary plus performance bonus

- Remote and flexible working environment

Reporting Line

This role reports directly to the Chief Operating Officer (COO).

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明