



PR/095931 | Sales Manager (Food Ingredients)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1599195

業種

化学・素材

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:03

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client is a food ingredients trading company seeking a Sales Manager to develop assigned markets, drive revenue growth, and build long-term relationships with B2B customers through close collaboration with internal teams

Job Responsibilities

- Develop and execute sales plans to achieve business targets
- Identify new customers and maintain strong relationships with existing clients
- Manage sales activities including presentations, proposals, and contract negotiations
- Coordinate with internal teams (R&D, logistics, production) to ensure smooth project execution

- Prepare sales reports and provide updates to management

Job Requirements

- Proven experience in sales or sales management
- Strong customer development, negotiation, and communication skills
- Ability to work effectively with cross-functional teams
- Having good command of English; willing to travel when required

#LI-JACVN

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会社説明