



PR/095919 | Sales Representative (JLPT N2 or above)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1599187

業種

電力・ガス・水道

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年07月12日 04:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

We are seeking a highly skilled Sales Representative (JLPT N2 or above) position. Serve customers by promoting and selling products while maintaining strong customer relationships and meeting customer needs.

Industry: International trading company specializing in electronic-related parts and manufacturing support solutions.

Working Location: Ho Chi Minh city

JOB RESPONSIBILITIES

- Develop, maintain, and strengthen relationships with existing customers to ensure long-term business growth.
- Identify new business opportunities, acquire new customers, and expand market coverage.
- Plan, organize, and supervise daily sales activities, including client visits and follow-ups.

- Support customers and suppliers in manufacturing-related processes to ensure smooth project execution.
- Source, evaluate, and develop new suppliers in alignment with business needs.
- Prepare and calculate quotations for customers.
- Coordinate with the Customer Service team to ensure efficient order processing and on-time delivery.
- Handle customer complaints by analyzing root causes, proposing corrective actions, and reporting to management.
- Collaborate with internal departments and external partners to support new projects and business initiatives.
- Monitor sales performance, provide guidance to team members (if applicable), and report regularly to management.
- Perform other duties as assigned by management.

JOB REQUIREMENTS

Education and language Skills

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Fluent in English
- Japanese proficiency equivalent to JLPT N2 or above

Skills

- Microsoft Office skills (Word, Excel, PowerPoint, Outlook)
- Sales negotiation and communication skills
- Client relationship management
- Self-motivated with a strong sales mindset

Experience

- At least 1 year of experience in:
 - Trading companies
 - Manufacturing sales
 - Import/export business
- Experience in electronics-related industries is an advantage.
- Is fascinated by manufacturing and factory environments.
- Has a strong interest in creating new products and developing new business opportunities.
- Enjoys visiting factories and working closely with partners.
- Is eager to learn how products are manufactured.
- Possesses strong negotiation and communication skills.
- Is self-confident and customer-oriented.
- Has passion and motivation for sales activities.

BENEFITS

- Working time: From 8:30am to 5:00pm, Mon ~ Fri
- Bonus: 2 times/ year. 3 months bonus on average

- Phone allowance
- 15 days sick paid leave/ year
- 12 days annual leave/ year
- Insurance from 1st working month with full salary
- UIC insurance package
- Annual party and company trip
- Annual health checkup
- Attendance allowance
- Childbirth Allowance/ Funeral Allowance/ Wedding Allowance
- Other following to labor law

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明