



PR/095876 | Sales Representative (Food - Horeca)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1599163

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:02

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A Japanese company specializing in Food is looking for Sales Manager to join their dynamic team in Ho Chi Minh city .

Job Responsibilities

- Develop the assigned sales territory by finding new customers and maintaining relationships with existing customers.
- Expand the customer base through various channels: in-person visits, phone calls, online research, and participation in trade events.
- Introduce, advise, and persuade customers by clearly explaining the features, benefits, and value of the product.
- Drive sales for hotels, restaurants, catering companies, food stores, large retailers, factories, etc.
- Track orders and coordinate with the warehouse and delivery team.
- Achieve assigned sales targets.

Job Requirements

- College/University Degree.
- At least 5 years experience in Horeca sales and strong sales skills.
- Preference given to candidates who have worked for Japanese companies or in Japanese food sales.
- Good communicate in English.

- Candidates with a proactive sales mindset, capable of expanding into new markets.

#LI-JACVN

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会社説明