



PR/095736 | 【英語活かせる/オフィスDX化】Account Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1599125

業種

電気・電子・半導体

会社の種類

大手企業 (300名を超える従業員数)

雇用形態

正社員

勤務地

ベトナム

給与

400万円 ~ 600万円

ボーナス

固定給+ボーナス

休日・休暇

土日祝休み、有給休暇

更新日

2026年06月26日 11:02

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

■職務内容■

- ・ Pan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
- ・ Find new customers & establish relationships with customers in assigned territory
- ・ Collect & analysis customers' information to consult customers effectively and get the orders
- ・ Make persuasive demonstrations and presentations to decision makers, negotiate contracts
- ・ Periodical report on Sales call/visit & market to Sales Manager(Japanese)

■求める経験・能力・資格等■

- ・ University graduate with at least 3 years' experience in similar positions.
- ・ Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
- ・ Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
- ・ Good communication and negotiation with customers at different levels ・ Excellent relationship and networking skills
- ・ Highly self-motivated and result oriented
- ・ Independent in job handling and cooperate well with other colleagues in different sections

■働く魅力■

- ・ Work in an international, dynamic and friendly environment ・ Attractive salary, commission, allowance package

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会社説明