

PR/095617 | Sales Executive - Medical Device (Da Nang)

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1599122

業種
福祉・介護

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月01日 02:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW
JAC's client, a global medical device company, is looking for a **Sales Executive position for a dynamic team in Đà Nẵng city**.

JOB RESPONSIBILITIES

We are currently looking for an ambitious Sales Executives in Da Nang, who can help us build our commercial team in Vietnam. The candidates will work to grow our business in one of the above areas and will be in close communication with the General Director of Vietnam to discuss and execute sales strategies for business enhancement.

- Meet sales goals and quotas assigned by the management
- Support and maintain positive customer and business partner relationship and develop strong relationships with key accounts
- Address customer questions and concerns expeditiously and professionally

- Develop new business prospects (hospitals, labs, clinics, etc) in specific geographic areas through prospect visits, cold calls,and all other applicable methods
- Demonstrate competency in the company's products and competitive product knowledge
- Effectively demonstrate the company's products to existing / potential customers
- Responsible for timely, accurate completion of administrative tasks, such as weekly reports, expense reports, etc
- Provide the company's management with market trends and competitive field activity information, enabling the company to support territory strategies/tactics and react quickly to competitive actions
- Create sales proposals and discuss them with the General Director
- Perform duties assigned or accepted as out of the guidelines

JOB REQUIREMENTS

- Bachelor's degree or above in biotechnology, life science, business administration, or related discipline
- Fluent in English
- 2+ years experience in Sales
- 1+ year experiences in New Business Acquisition
- Experience in hospital or clinical laboratory markets with demonstrated success is an advantage
- Experience working at a Japanese company is a plus
- Japanese language ability is a plus

BENEFITS

- 13th month salary
- Allowances: meal, transportation & business trip
- Full-salary insurance coverage

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明