



PR/119838 | Sales Engineer (Electronics)

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1599076

業種

電気・電子・半導体

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月26日 10:50

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Engineer

Products: Electro-Mechanical Component/Electrics Component/Mechanical Component

Location: Nonthaburi/Bang Na

Responsibilities:

- Identify and pursue new business opportunities within the assigned area.
- Conduct client visits to develop potential leads.
- Build and maintain strong relationships with both new and existing customers.

- Understand client needs and provide suitable solutions.
- Promote products or services by demonstrating their value to customers.
- Prepare pricing proposals and quotations.
- Handle negotiations for tenders and contract agreements.
- Close sales deals by finalizing terms and conditions.
- Provide post-sales support to ensure customer satisfaction.
- Manage and maintain client accounts effectively.

Qualifications:

- Bachelor's degree in a relevant field.
- 1–2 years of experience in sales or a related area.
- Proficient in computer skills.
- Good command of both written and spoken English.
- Ability to work under pressure and meet deadlines.
- Able to work independently as well as collaboratively.
- Must have a personal vehicle and a valid driving license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明