



PR/119790 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1599046

業種

電気・電子・半導体

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年07月12日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Engineer

Salary: THB 40,000 – 55,000 (Negotiable)

Location: Bts Saladeng

Our client is a well-established Japanese electronics trading company with a strong presence across Asia. The company specializes in semiconductor devices, electronic components, and technical solutions, serving customers in the automotive, industrial, and electronics sectors.

Responsibilities:

As a Sales Engineer, you will be responsible for both business development and technical support activities.

Key responsibilities include:

- Develop and maintain relationships with existing customers while identifying new business opportunities.

- Promote semiconductor devices and electronic components to customers across automotive, industrial, and electronics industries.
- Understand customer requirements and recommend suitable products and technical solutions.
- Coordinate with suppliers and manufacturers regarding product specifications, pricing, and delivery schedules.
- Conduct customer visits, product presentations, and technical discussions.
- Support customers with product selection, design-in activities, and technical inquiries.
- Handle customer feedback and quality-related concerns while coordinating with internal and external stakeholders.
- Monitor market trends, customer demands, and competitor activities.
- Work closely with suppliers and internal teams to drive business growth and customer satisfaction.

Qualifications:

- Bachelor's Degree in Electrical Engineering, Electronics Engineering, Physics, or related fields.
- Experience in Semiconductor, Electronic Components, Electronics Manufacturing, PCB, EMS, or related industries.
- Experience as a Sales Engineer, Field Application Engineer (FAE), Application Engineer, Technical Sales, or related positions.
- Strong understanding of semiconductor devices and electronic components.
- Good command of English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明