



PR/119755 | Aftermarket Sales Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1599030

業種

その他(メーカー)

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月26日 10:50

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position Overview

Drive sales growth for aftermarket services related to pumps and rotating equipment. Build strong customer relationships, identify service opportunities, and deliver practical solutions that improve equipment performance and reliability.

Key Responsibilities

- Identify and develop new aftermarket sales opportunities in assigned customers/areas.
- Build and maintain strong relationships with key clients.
- Visit customer sites to understand issues and propose suitable service solutions.
- Prepare proposals and close sales deals.

- Work with internal teams to deliver solutions that meet customer needs (quality, cost, timeline).
- Support maintenance activities such as shutdowns and upgrades.
- Maintain existing service contracts and grow new long-term agreements.
- Monitor customer equipment performance and suggest improvements.

Qualifications

- Bachelor's degree in Engineering or related field.
- At least 5 years of experience in rotating equipment or related industry.
- Basic understanding of pumps or similar industrial equipment.
- Experience in service, maintenance, or sales is a plus.
- Good communication skills in English and Thai.
- Able to work independently and build strong relationships.
- Proactive, results-driven, and willing to take on challenges.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明