

PR/119730 | Senior Sales Executive (Electronics)

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント タイランド

求人ID
1599015

業種
電気・電子・半導体

雇用形態
正社員

勤務地
タイ

給与
経験考慮の上、応相談

更新日
2026年11月15日 07:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Position: Senior Sales Executive (Electronics/Semiconductor)

Location: MRT Phetchaburi

Responsible for promoting and selling **electronic devices and component products**, while achieving assigned sales targets and driving business growth.

Key Responsibilities:

- Present and propose electronic products and components to customers to identify new business opportunities and boost sales.
- Plan sales targets and budgets and submit proposals to management for approval.

- Manage tasks independently by prioritizing work based on feedback from customers and management.
- Coordinate and conduct customer visits, including joint sales activities with overseas suppliers and clients (Japan, Vietnam, Indonesia, Singapore).
  Provide guidance and mentorship to junior staff, sharing experience and supporting their development.
- Assist junior team members in managing deadlines and resolving work-related challenges.
- Actively listen to team members, gather insights, and prepare monthly reports for management.

Qualification:

- Bachelor's degree in a related field.
  Minimum 5 years of sales experience, preferably in an international or overseas company.
- Experience leading or supervising junior staff is an advantage.
- Strong business-level English communication skills for interacting with managers and suppliers.
- Must have a personal vehicle along with a valid driving license.
- Willingness to work overtime as needed to support suppliers and customers.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明