



PR/119719 | Japanese Speaking Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1599011

業種

電気・電子・半導体

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月26日 10:49

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

日常会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description :

- Prepare Quotation for new requirement, cost simulation, and any price requirements.
- Monitor claim and complaint issues by coordinating with the concerned department to solve problems.
- Analyze customers' forecast data to ensure accurate information, input into the company system, and report to the Manager.
- Making a monthly/yearly sales plan based on customers' forecast and market information, and monitoring orders to achieve sales targets.
- Responsibility for the customer's order for delivery on time and negotiating with the customer for appropriate L/T, schedule, and forecast to prevent the production line stop.
- Coordinate with Japan HQ, factory, and overseas branches (in English) for getting support for customers' requirements.

- Document Support for customers.
- Find new customers and maintain current customers to increase sales and profit.
- To get customer satisfaction by maintaining and developing relations.

Qualifications:

- Bachelor's degree in any field.
- At least 2 years' experience in the field of sales, marketing, and customer service.
- Fluent in English (TOEIC: 500+ is preferred).
- Ability to communicate in Business Japanese (N2+)
- Experience in B2B sales, industrial products, or semiconductor business is an advantage.
- Excellent in using computer software such as Excel, Word, PowerPoint, Power Apps, etc.
- Able to work under pressure and work as a team.
- Adjustable personality, High motivation, and positive thinking.
- Having own car and license.

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会社説明