



PR/119674 | Head of Agent Training

## 募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1598989

業種

不動産仲介・管理

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月26日 10:49

## 応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

## 募集要項

Position: Head of Agent Training – Senior Leadership

Salary: Negotiable (Senior Leadership Package)

Location: Bangkok, Thailand

Our client is a leading real estate platform in Thailand, Reacquired and rebuilt in 2025, the business is founder-led and growing rapidly.

At the centre of everything is the agent.

Responsibilities:

This is a **senior leadership position** reporting directly to the CEO. The role requires both strategic design and hands-on delivery of training programs. You will:

- Audit and organise the company's large training catalogue into a coherent library.
- Design structured training journeys for agents at different stages — from new joiners to senior performers.
- Deliver training personally, including sessions with senior agents and brokerage leaders.
- Leverage internal leaders, top agents, and in-house media/podcast resources to create engaging content.

- Embed a culture of continuous learning across the brokerage.
- Track training against performance data (viewings, conversions, deal output) to sharpen programs.

Qualifications:

Significant direct experience in **Thailand real estate sales**.

- A proven track record in **training, coaching, or capability programs** in sales-driven environments.
- Strong communication and facilitation skills to engage experienced salespeople.
- Creative ability to transform a large content library into structured, compelling programs.
- Fluency in Thai (preferred); international candidates with direct Thai market experience will be considered.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明