



PR/119627 | B2B Sales (Metal Refinery)

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1598973

業種

その他(メーカー)

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月26日 10:48

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: B2B Sales (Metal Refinery)

Salary: 50,000 – 80,000THB +/- (Negotiable)

Location: Samutprakarn

Our client is a specialized manufacturer in metal refining processes, serving key industries with advanced solutions. Their primary client base focuses on jewelry manufacturing, supporting high-quality precious metal processing and recovery.

Key Responsibilities

- Develop and maintain relationships with B2B clients, especially in the jewelry manufacturing sector.
- Identify new business opportunities and expand market presence.

- Present and promote metal refining solutions to prospective clients.
- Manage the full sales cycle from lead generation to closing.
- Work closely with technical teams to tailor solutions based on client needs.
- Monitor industry trends and competitor activities.
- Achieve sales targets and contribute to company growth.

Qualifications

- Bachelor's degree in Business Administration, Engineering, or related fields.
- Over 5 years' experience in B2B sales (industrial / manufacturing / metals preferred).
- Knowledge or experience in metal refining, precious metals, or jewelry industry is a strong advantage.
- Strong communication, negotiation, and presentation skills.
- Ability to build and maintain long-term client relationships.
- Good command of English.
- Own car Can drive.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明