



PR/119556 | Sales Staff

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1598952

業種

化学・素材

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月26日 10:47

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Identify and approach new end-user customers, with a primary focus on the ESB area
- Main sales focus on new business development (70%) and existing customers (30%)
- Manage and promote key product lines including fluorine resin fabric, porous materials, and industrial taping products
- Build and maintain relationships with clients in the automotive and electronic components industries
- Proactively reach out to potential customers through cold calling and client visits
- Present product information and provide solutions tailored to customer needs
- Coordinate closely with customer teams such as R&D and Procurement
- Collaborate with internal sales colleagues and Japanese management to achieve sales goals

Qualifications

- Bachelor's degree in any related field
- At least 3 years of experience in B2B sales, preferably in manufacturing or trading companies
- Own a car with minimum 2nd class insurance (insurance document required)
- Strong interest in sales, customer engagement, and new business growth
- Good understanding of, or existing network within, manufacturing companies in the ESB area
- Experience in or exposure to Automotive, Electronic Components, or Chemical industries is preferred
- Background in similar products (e.g. industrial taping or related materials) is an advantage
- Prior experience working with or in a Japanese company is a plus
- Intermediate English proficiency for internal communication and meetings

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明