



Research Manager

募集職種

採用企業名

インターナショナルデータコーポレーションジャパン株式会社

求人ID

1597931

業種

シンクタンク・リサーチ

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

勤務時間

In accordance with company regulations

休日・休暇

In accordance with company regulations

更新日

2026年06月25日 16:22

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

《Job Description & Position Highlights》

- Lead cloud market research and analysis, and be responsible for market forecasting, report writing, and providing insights to clients
- Contribute to corporate strategy and investment decisions, as well as shaping the future of the industry, through analysis of the Japanese cloud market
- Collaborate with over 1,000 analysts worldwide and enhance your expertise by leveraging global insights
- Hybrid work arrangements are available. Opportunities to collaborate with international analysts and give presentations provide a supportive environment for professional growth

【Job Responsibilities】

< About the Role & Team >

In this position, we are looking for an analyst to lead IT Cloud market research and have a responsible for CIS program, "Japan IT Cloud Strategies". The analyst will conduct ongoing research and analysis of trends in the overall IT security products market in Japan and provide customers with the deep knowledge and insights gained. In addition, the analyst will work with global and Asia-Pacific analysts in the IT security market to contribute IDC's thought leadership in this market from a Japanese perspective.

< What You'll Do >

- Planning and execution of research on cloud and writing research reports.
- Additionally, conducting market estimates and forecasts for data products of the cloud market.
- The research covers the overall Japanese cloud solutions market, including SaaS, PaaS, SaaS platform, cloud implementation, cloud management, private cloud and sovereign cloud, etc.
- The research will include market forecasts, vendor share analysis, and user company demand surveys, as well as interviews with IT suppliers and user companies, quantitative research such as web surveys, and research of secondary data.
- Business development of cloud related subscription and custom services
- Other responsibilities:
 - Presentation at the external events regarding cloud market, presentation at IDC's events, engagement in consulting projects
 - Collaboration with overseas analysts for research and business development
 - Relationship establishment with cloud solution vendors.

< Why This Role Stands Out >

At IDC, your work helps shape how the world understands technology and where it goes next. You collaborate with curious, high-Caliber colleagues who value rigor, integrity, and shared success. As the premier global provider of trusted technology intelligence, IDC equips business and technology leaders with the evidence they need to make confident decisions. Our insights inform strategy, investment, and innovation across industries and regions.

Recognized by IAR as Analyst Firm of the Year for five consecutive years, IDC sets the standard for credibility and impact. With more than 1,000 analysts worldwide and a truly global perspective, we combine deep expertise with practical relevance. Here, your ideas matter, your voice is heard, and your contributions provide the insights leaders rely on every day. It is meaningful work, backed by a culture that supports growth, collaboration, and long-term career development with a globally respected brand.

< What We Offer >

- Individualized Culture: An environment where you can explore new areas outside your specialty and stay engaged with work you enjoy.
- A position in a highly professional and globally respected market research and advisory firm, where initiative leading to results is rewarded

< Equal Opportunity Employer >

IDC is committed to providing equal employment opportunities for all qualified persons. Employment eligibility verification required. We participate in E-Verify.

【Employment Type】

Permanent employee

【Salary】

Based on experience and skill level

【Working Hours】

In accordance with company regulations

【Work Location】

In accordance with company regulations
*Hybrid work model with occasional travel

【Holidays & Leave】

In accordance with company regulations

【Benefits & Welfare】

In accordance with company regulations

スキル・資格

【What You Bring】

- Bachelor's degree or equivalent in finance/economics, statistics, or engineering with a strong understanding of economic principles and their application to market analysis
- 8-10 years of work experience, preferably in the market research or technology industry.
- Experience or interest in the cloud sector is a bonus.
- Strong Japanese written and verbal communication skills, preferably with presentation experience.
- Fluency in English is also required for internal communications and coordination
- Capable of conducting primary research, particularly in-person interviews and an ability to build relationships over time
- Skilled in analysing datasets with attention to detail in analysis and report preparation.
- Efficient in managing multiple research projects, meeting deadlines, and problem-solving while working in a team-based environment.

- Good communication skills for both internal and external. Coaching abilities to develop the skills of junior analysts.
 - Advanced Microsoft Excel and PowerPoint skills required.
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会社説明