



## Commercial Officer for Life Science [Foreign Embassy]

デンマーク大使館での募集です。事業企画・事業開発のご経験のある方は歓迎です。

### 募集職種

#### 人材紹介会社

株式会社ジェイ エイ シー リクルートメント

#### 採用企業名

デンマーク大使館

#### 求人ID

1596431

#### 業種

その他

#### 会社の種類

外資系企業

#### 雇用形態

契約

#### 勤務地

東京都 23区

#### 給与

700万円 ~ 1000万円

#### 勤務時間

09:00 ~ 17:00

#### 休日・休暇

【有給休暇】有給休暇は入社時から付与されます Leave: 5 weeks of annual paid leave per ...

#### 更新日

2026年06月11日 15:44

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

ネイティブ

#### 最終学歴

大学院卒：修士号/博士号

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

【求人No NJB2387014】

Job duty

#### ■Key Responsibilities:

- Facilitate market entry and partner/distributor searches for life science companies.
- Organize events roundtable discussions and meetings with key stakeholders.
- Advise on regulatory requirements pricing and help impact these through public affair work.

- Build long term partnerships and strategic alliances.
- Serve as part of the embassy's life science team contributing to the development of strategic positioning in Japan's life science sector.

■Others:

Some travel activity must be expected incl. one business trip scheduled about once a year for 1 2 weeks to visit and meet with client companies partners and other relevant stakeholders.

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## スキル・資格

### Qualifications:

- Experience and Expertise: Experience from the life science sector ( e.g. pharma medtech biotech or consulting ) and expertise in regulatory affairs e.g. clinical trials market authorization or product registration. Experience in consulting or advisory role is an advantage.
- Educational Background: A relevant advanced degree in science economics politics law business administration life science pharmacy or a related field.
- Network: A strong professional network within the Japanese life science sector ( public and private ) is required. Familiarity with Danish life science priorities would be desirable but not a requirement.
- Commercial Acumen: Proven ability to advise on and identify business opportunities develop export promotion activities and create value and impact for clients.
- Strategic and Analytical Mindset: Experience in working with industry executives government officials and stakeholders in politically sensitive environments e.g. in relation to regulatory strategy across product development phases and business areas.
- Communication Skills: Fluency in Japanese and high proficiency in English are essential. Both written and spoken.
- Proactive Approach: A resourceful sales oriented and results driven individual with a talent for fostering collaboration and partnership while achieving KPIs.
- Team player: A team player who values a good working environment with a strong focus on cooperation.
- Other important qualifications. Experience from working in an international environment and living abroad familiarity with public affairs work in life science.

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## 会社説明

デンマーク政府機関