



[Business Trips Abroad | Work From Home] Venture Manager

Work With a Global Team

募集職種

採用企業名

Almedia GmbH

求人ID

1595432

部署名

Growth

業種

インターネット・Webサービス

雇用形態

正社員

勤務地

東京都 23区

給与

1300万円 ~ 1800万円

勤務時間

In accordance with company regulations

休日・休暇

In accordance with company regulations

更新日

2026年06月08日 15:20

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒： 学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

This isn't your regular job. Almedia is a place where those who want to push harder can accelerate their careers faster than anywhere else. We're aiming to become Germany's second bootstrapped unicorn. Almedia is already Europe's #3 fastest-growing company in 2025 (FT1000).

We are building the future of marketing by rewarding our community of over 70 million users for engaging with our advertisers' products. We are offering a new way to acquire users for the biggest companies in the world.

At Almedia, you'll:

- **Own way more, way earlier** — you'll be trusted with responsibility fast.
- **Push harder, get further** — this isn't a 9–5. We highly reward intensity.
- **Join a rare environment** — you will work with ambitious high-speed, high-ownership people.
- **Fully present** — we're 5 days a week in the office to build the energising momentum we need.

What You'll Do

- **Lead high-priority projects in the APAC region:** Take full ownership of key projects from start to finish, ensuring timely delivery and alignment with company goals.
- **Business development support:** Assist the CEO & country managers in identifying and pursuing new business opportunities such as partnerships, market expansions, and product innovations.
- **Develop a deep understanding of the business:** Engage with all aspects of the company, from user acquisition to product development, to gain a comprehensive view of how the business operates.
- **Facilitate cross-departmental coordination:** Ensure smooth communication and alignment between internal teams on objectives, timelines, and resource needs.
- **Optimise operational efficiency:** Identify and implement strategies to enhance productivity and streamline processes.

スキル・資格

What You'll Bring

- You have experience in project management, operations, user acquisition, business development or business strategy roles.
- You can lead and execute projects independently, ensuring they align with strategic objectives.
- Strong business acumen with a solid understanding of business operations, product development, and user acquisition.
- Excellent communication skills for collaborating across departments and with the leadership team.
- Analytical mindset: Able to extract insights from data and make strategic decisions based on business intelligence.
- Fluent in English & Japanese.

What Makes You a Great Fit

- You are passionate about researching projects, going deep into new stuff and starting to implement hands-on with cross-functional teams.
- You have a no job is too big or too small mindset. Do what it takes to get things done.
- You think strategically and understand how every decision impacts the broader business.
- You're a proactive problem-solver who anticipates challenges and navigates them independently.
- You approach your work with an **entrepreneurial mindset**, taking ownership of projects as if they were your own.

Why Almedia?

- **Scale With Almedia:** Have a real impact and grow alongside a startup that has been profitable from day one.
- **High-Growth Environment:** We encourage all staff to take ownership of projects and consistently raise the bar.
- **Do More, Get More:** Generous bonus scheme to ensure great, proactive work is valued

We believe in fostering talent, evaluating all skill levels during the hiring process, and providing a clear path for growth. Almedia is an equal opportunity employer. We embrace and celebrate diversity, and encourage individuals from all backgrounds to apply.

会社説明