



【Bilingual Hiring・Global Company】 Sales Manager

募集職種

採用企業名

コンガテックジャパン株式会社

求人ID

1595041

業種

電気・電子・半導体

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区, 港区

給与

800万円～経験考慮の上、応相談

歩合給

給与：歩合給込み

更新日

2026年07月01日 14:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- Business development for Japanese market
- Follow up and pursue closure on all leads and referrals
- Coordinate with sales partners & customers for projects and orders follow up
- Internal coordination with FAE (technical support) & operation team to achieve Design Win & sales targets
- Support and manage relationships with assigned sales partners/customers, ensuring high customer satisfaction
- Participating in and support marketing activities, such as exhibitions, forums, conferences..etc

スキル・資格

- Bachelor degree or higher in engineering or business

- 10+ years sales experience in semiconductor, electronics components, embedded technology & Industrial PC business.
- Excellent verbal and written negotiation and communication skills, both internal and external operations
- Prefer business level English in writing and speaking for internal operations coordination
- Strong sense of ownership and initiative
- Self-motivated and proactive in task follow-up
- Outstanding interpersonal Skills as well as strong organizational skills
- Capable of managing work independently with minimal supervision
- Basic business applications (PowerPoint, Word, Excel)

会社説明