Business Development Manager for global law firm

Teir1 global law firm

募集職種

人材紹介会社
ALBERTO株式会社

求人ID
1594841

業種
法律事務所

会社の種類
中小企業 (従業員300名以下) - 外資系企業

雇用形態
正社員

勤務地
東京都 23区

給与
800万円 ~ 1200万円

休日・休暇
土日祝日、年末年始、有給休暇　他

更新日
2026年11月02日 03:00

応募必要条件

職務経験
6年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル
ネイティブレベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

This role will is marketing and business development manager initiatives across key legal practices, including Dispute Resolution, Intellectual Property, Corporate/M&A, Antitrust, Real Estate, and Energy & Project Finance.

Key responsibilities:

- Assist the Tokyo BD and marketing team and local partners with business plans and initiatives

- Help partners build client relationships, share information, and increase the Firm’s visibility with Japanese and international clients

- Lead client relationship development activities, including seminars, conferences and events

- Manage pitch preparation, proposals, and presentations, collaborating with partners, associates, and trainees

- Work with the Tokyo Senior BD & Marketing Manager and PR agency to enhance media engagement for practice leaders

- Ensure efficient Business Development Infrastructure is in place, including credentials and lawyer CVs, with systems for data capture, analysis, and reporting

スキル・資格

- 5+ years of relevant experience in business development/communications, ideally within a global law firm or similar environment

- Native-level Japanese and advanced English

- Prior experience and knowledge of working within Asian markets is preferable

会社説明