

Corporate Sales 👍 独占求人

募集職種

人材紹介会社

IZUMI NETWORK

採用企業名

Technology Company which develops cutting-edge security

求人ID

1593070

業種

その他 (IT・インターネット・ゲーム)

雇用形態

正社員

勤務地

東京都 23区

給与

350万円 ~ 600万円

更新日

2026年06月18日 05:00

応募必要条件

職務経験

1年以上

キャリアレベル

新卒・未経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可が必要です

募集要項

Job Details:

Sales of in-house developed security products. A major attraction of this role is working directly under the CEO.

Main Responsibilities:

- Lead generation (new and existing client development)
- Sales activities (proposal, order, contract, implementation, and post-sales follow-up)
- Negotiations with business partners
- Preparation of proposals and presentation materials
- Participation in exhibitions
- Creation of promotional videos for sales activities

スキル・資格

Ideal Candidate Profile

- Interested in sales of IT technologies
- Experience in customer service or hospitality roles
- Proficiency in Excel, Word, and PowerPoint
- Motivated by building human connections
- Strong challenger mindset and proactive attitude

Requirements

Must-Have:

- Passion for learning IT industry knowledge, products, and technologies
- Strong interpersonal and communication skills (corporate sales)
- Japanese proficiency equivalent to JLPT N1
- Ability to take swift action as a salesperson

Preferred:

- Sales experience (new client acquisition and/or account management)

会社説明