



## PR/095736 | Account Manager (JAPANESE KEY ACCOUNTS)

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1592835

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月19日 11:15

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### ■職務内容■

- ・ Pan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
- ・ Find new customers & establish relationships with customers in assigned territory
- ・ Collect & analysis customers' information to consult customers effectively and get the orders ・ Make persuasive demonstrations and presentations to decision makers, negotiate contracts
- ・ Periodical report on Sales call/visit & market to Sales Manager(Japanese)

#### ■求める経験・能力・資格等■

- ・ University graduate with at least 3 years' experience in similar positions.
- ・ Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
- ・ Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
- ・ Good communication and negotiation with customers at different levels ・ Excellent relationship and networking skills
- ・ Highly self-motivated and result oriented
- ・ Independent in job handling and cooperate well with other colleagues in different sections

#### ■働く魅力■

- ・ Work in an international, dynamic and friendly environment ・ Attractive salary, commission, allowance package

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会社説明