



PR/095776 | Client Service Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1592817

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年05月19日 11:14

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client is a leading B2B information services firm seeking a Client Service Manager (Japanese speaking).

Location: Ho Chi Minh City

Job Responsibilities

- Foster the development of Associate's core research skills by imparting commercial acumen, sales techniques, and effective time management strategies while reinforcing custom recruitment methodologies.
- Provide opportunities for project management skill enhancement to Associates involved in custom recruitment research.
- Offer mentoring opportunities to Associates capable of custom recruitment research and project management, aiming to cultivate multi-disciplinary skills and prepare them for advancement.
- Analyze client project briefs to identify knowledge gaps and conduct comprehensive industry and company research to pinpoint the most relevant experts.

- Regularly engage with experts to screen and validate their expertise and suitability for specific projects.
- Demonstrate critical thinking and agility in conducting high-level research on industries and companies, ensuring the selection of experts with the most relevant experience and knowledge to address clients' inquiries.
- Uphold clients' best interests throughout collaboration, ensuring the confidentiality and security of their data and information.

Job Requirements

- 2+ years of experience in the information service industry, experience in management/leadership role is a big plus.
- Skilled in sales, time management & prioritization, negotiation, and professional communication skills.
- A client service mentality, which means you are committed to go beyond your clients' needs to deliver true value.
- Fluent English and Native Japanese or fluent Japanese are mandatory.

Benefits

- Opportunity to acquire transferable skills including research, sales, negotiation, commercial awareness, professional communication, time management, and project management.
- Access to learning and development programs, including onboarding bootcamps, and career advancement initiatives.
- Join a dynamic, entrepreneurial, and fast-paced work environment guided by core values of transparency, diversity, quality, care, teamwork, ownership, leadership, and continuous improvement.
- Competitive compensation packages, including monthly performance bonuses.
- Comprehensive benefits such as private medical insurance and competitive savings plans.
- Sponsored health and well-being initiatives and team bonding activities.
- Exchange program offering the opportunity to work and reside in Athens or Vancouver.
- Work in a collaborative and diverse workspace located in the vibrant heart of Ho Chi Minh City.
- Expatriation support provided on a case-by-case basis.

Interested applicants, click **APPLY NOW**

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明