



PR/123726 | Sales Plantation Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1591521

業種

化学・素材

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年05月12日 10:36

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JAC Recruitment Indonesia is currently assisting our client, a well-established company in the agrochemical industry specializing in crop protection solutions and supporting sustainable plantation productivity across Indonesia, in seeking a Sales Plantation Manager for the South Sumatera area to strengthen their sales operations within the plantation sector.

In this role, you will be responsible for achieving pesticide product sales targets within the Sumatera territory, managing and developing market coverage in the plantation sector, building and maintaining strong relationships with customers and business partners, identifying market opportunities and expanding distribution networks, leading and developing the sales team, as well as conducting regular monitoring and evaluation of sales performance.

Responsibilities :

- Achieving pesticide product sales targets within the Sumatera territory
- Managing and developing market coverage in the plantation sector

- Building and maintaining strong relationships with customers and business partners
- Identifying market opportunities and expanding distribution networks
- Leading, directing, and developing the sales team
- Monitoring and evaluating sales performance on a regular basis

Qualifications :

- Bachelor's Degree (S1), preferably in Agriculture, Chemistry, or related field
- Proven experience in selling pesticide products to plantation sectors
- Strong network within the plantation industry
- Target-driven mindset with a passion for achieving sales goals
- Good leadership capability
- Strong communication and relationship management skills
- Preferably based in South Sumatera or Jakarta with placement in Sumatera Selatan

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明