



PR/095745 | Power Business Development Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1591502

業種

その他

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年05月12日 10:25

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Manage and execute end-to-end renewable power project development and M&A activities, with a focus on Solar C&I projects.
- Identify and develop new business opportunities related to renewable energy.
- Monitor government energy policies and market conditions to support short-term and long-term corporate strategy development.
- Coordinate closely with the senior management team in Thailand to ensure project deliverables align with company targets.
- Build and maintain working relationships with government authorities, advisors, and business partners in the renewable energy sector.
- Analyze investment returns and prepare financial and strategic presentations for management reviews.

- Lead and support negotiations for key project agreements, including PPA, EPC, MOU, JDA, SHA, and SPA.

Other Accountabilities

- Guide and support junior team members to ensure consistent understanding and quality of work.
- Conduct benchmarking analysis to identify best practices and support organizational improvement.
- Participate in regular team meetings, provide updates, collect feedback, and promote teamwork.
- Identify and address complex issues effectively, ensuring appropriate resolution or escalation when required.
- Support senior team members by undertaking assigned tasks related to project execution.
- Perform additional duties as assigned by immediate supervisors.

Qualifications

- Bachelor's or Master's degree in Engineering, Finance, or International Business.
- Basic knowledge of financial modeling and investment analysis.
- 3–5 years of experience in renewable power project development and M&A, with a proven track record in Solar C&I projects.
- Good understanding of power industry contracts, including PPA, EPC, financing, JDA, SHA, and SPA.
- Strong skills in MS Word, Excel, and PowerPoint.
- Solid project management, analytical, and interpersonal skills.
- Proficient in business English; Chinese speaking ability is an advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

会社説明