



Understanding People

Manager, Talent Acquisition 採用マネージャー - B2B Team (Hybrid)

Fortune 500 tech company, Hybrid

募集職種

人材紹介会社

スペシャライズドグループ株式会社

求人ID

1591474

業種

ITコンサルティング

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2026年05月12日 10:23

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Manager, Talent Acquisition 採用マネージャー - B2B Team (Hybrid, Flexible Work)

Our client, a Fortune 500 global leader in technology services, is seeking a Manager, Talent Acquisition for their B2B team in the IT industry. This role offers the opportunity to lead and manage a team of five, driving recruitment strategies and operations that directly contribute to business growth. Enjoy a hybrid work setup with a primary focus on remote work and flexible office attendance in the Tokyo metropolitan area.

Key Responsibilities:

- Lead recruitment strategy for B2B technology projects
- Manage and develop a team of 5 TA members
- Directly recruit for key positions in sales and technology
- Report recruitment progress to business leaders
- Collaborate with global TA team for recruitment alignment

- Optimize recruitment processes based on data analysis
- Enhance candidate experience through strategic initiatives

Qualifications:

- Experience in B2B sales models and inside sales
- Project-based recruitment experience in technology sectors
- Experience managing and leading recruitment teams
- Business-level English proficiency
- Hands-on recruitment experience, including direct sourcing
- Experience in stakeholder negotiation and coordination
- Familiarity with recruitment process optimization

会社説明