



Understanding People

## Senior Finance Revenue Growth Manager シニアファイナンス収益成長マネージャー -

Global FMCG company, ¥11M-¥13M salary

## 募集職種

## 人材紹介会社

スペシャライズドグループ株式会社

## 求人ID

1589714

## 業種

食品・飲料

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

経験考慮の上、応相談

## 更新日

2026年05月07日 00:00

## 応募必要条件

## 職務経験

3年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ビジネス会話レベル

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

**Senior Finance Revenue Growth Manager シニアファイナンス収益成長マネージャー - FMCG (11-13m JPY, Hybrid, Bilingual)**

Our client, a leading global food & beverage company, is seeking a Commercial Finance Business Partner for their Japan operations. This hybrid role offers the opportunity to drive data-led decision-making and influence leadership in a strategic finance capacity, focusing on sustainable and profitable growth. The position offers a competitive salary of 11-13 million JPY and requires experience in the FMCG sector.

**Key Responsibilities:**

- Lead RGM strategy development and execution
- Provide strategic leadership on pricing and promotion strategies
- Evaluate trade spending effectiveness using ROI analysis

- - Drive customer-level profitability analysis
- - Lead development of RGM dashboards and KPIs
- - Ensure compliance with financial controls and pricing governance
- - Influence leadership with data-driven insights
- - Partner with Sales and Marketing for promotion strategies

**Qualifications:**

- - 10+ years in finance, revenue management, or related role
- - Bachelor's degree in Finance, Economics, or Business Administration
- - Fluent in Japanese and English
- - Proficiency with advanced analytics tools like Power BI
- - Experience in pricing strategy, revenue forecasting, and financial modelling
- - Experience with FMCG industry is preferred but not mandatory

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会社説明