



【1900～3800万円】 Director Consult Partner / Consult Partner

世界最大のITインフラサービスプロバイダーでの募集です。 アカウントエグゼクテ...

募集職種

人材紹介会社

株式会社ジェイ エイ シー リクルートメント

採用企業名

世界最大のITインフラサービスプロバイダー

求人ID

1586880

業種

Sler・システムインテグレーター

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1900万円～3500万円

勤務時間

09:00～18:00

休日・休暇

詳細は求人ご紹介時にご案内いたします。

更新日

2026年04月16日 16:38

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

【求人No NJB2281825】

As a Consult Partner you will have a pivotal role in driving profitable growth leveraging our comprehensive capabilities to build strong client relationships and leading your team to success. This role demands a strong presence industry expertise and the ability to cultivate relationships with CXO level clients. Your leadership will be critical in fostering talent development and innovation within the organization.

This role will also be leading the overall client engagement and delivering high quality client work alongside senior client

stakeholders. Working in a transaction environment which may be pre or post deal planning post deal implementation and ultimately supporting execution. Partners will be focused on financial impact utilization and contribution client impact and leadership.

スキル・資格

- Extensive experience in client engagement and relationship management at the CXO level
 - Demonstrable ability to build and commercialize relationships with senior executives
 - Proven track record of leading and executing complex projects with multi disciplinary teams in a consulting corporate or public sector environment
 - Effective financial acumen with experience in driving revenue growth and managing margins
 - Experience of managing or supporting high value business development activities with senior stakeholders
 - Deep understanding of industry trends and technology
 - Sound personal brand and presence in the industry
 - Demonstrated ability to innovate and drive change
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会社説明

ご紹介時にご案内いたします