



## Marketing (B2C app)

Remote position/ Tech company

### 募集職種

#### 人材紹介会社

PEAK Recruitment Japan株式会社

#### 採用企業名

A well known Tech company with a leading product/ App

#### 求人ID

1586852

#### 業種

ソフトウェア

#### 会社の種類

中小企業 (従業員300名以下)

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

600万円 ~ 1200万円

#### 更新日

2026年06月27日 15:00

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

基礎会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

専門学校卒

#### 現在のビザ

日本での就労許可が必要です

### 募集要項

#### Overall Growth of B2C App Marketing

- Execute marketing initiatives to drive growth for a B2C mobile application
- Develop a data-driven understanding of customers, identify challenges, and formulate marketing strategies through market and competitor research, customer interviews, and other methods
- Conduct growth hacking activities such as user acquisition and improvement of key metrics (including quantitative and qualitative analysis and campaign design)

#### ● KPI Design and Management

- Create and update recurring reports
  - Organize metric fluctuations and prepare summaries
- Analyze data related to marketing initiatives
  - Analyze user acquisition, usage trends, and campaign performance
  - Extract and aggregate data using SQL and similar tools
- Create internal marketing materials
  - Visualize analysis results
  - Prepare reports and presentations using PowerPoint, Google Slides, etc.

#### Position Highlights.

- A role with significant autonomy to make proposals and decisions within the marketing domain
- The market is in a growth phase, with marketing serving as a key driver of business growth
- As a B2C app closely integrated into daily life, customer responses to initiatives can be observed quickly
- As the company is still relatively small and in a growth phase, you will have opportunities to work closely with senior management

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#### スキル・資格

Experience planning and executing B2C app marketing initiatives at an operating company or agency

- Hands-on experience in data analysis, marketing analysis, or related roles (approximately 1–3 years)
- Data processing skills using Excel or Google Sheets
- Experience extracting and aggregating data using SQL
- Basic English communication skills (ability to read internal documents and handle simple conversations and chats)

#### Preferred Skills

- Experience using BI tools (e.g., Tableau, Looker)

Business-level proficiency in English and/or Chinese

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#### 会社説明