



PR/087432 | Sales Manager for Electric Component (m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1586623

業種

その他（商社）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年04月28日 06:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A well-established Japanese manufacturer and trading company specializing in electronic components such as cable harness, connectors and circuit boards is seeking a Sales Manager for Electric Component (m/f/d).

As part of its business expansion in Europe, the company is seeking a proactive and entrepreneurial sales professional who can develop new business opportunities and act as a key door opener in the European market.

Job Responsibilities

- Identify and develop new business opportunities and potential clients in the European market
- Conduct market research and analyze customer needs and industry trends

- Initiate contact with prospective customers and build long-term business relationships
- Present and propose tailored solutions using the company's products and services
- Coordinate with internal teams such as engineering, production, and headquarters to support business development activities
- Prepare sales proposals, quotations, and basic reports
- Participate in exhibitions, trade fairs, and customer meetings as required

Job Requirements

- Minimum of 5 years of business experience in sales, business development, or new market development
- Business-level proficiency in English and German
- Proficient in MS Office (Word, Excel, PowerPoint)
- Strong communication, negotiation, and relationship-building skills
- Self-motivated, proactive, and able to work independently in a growing market environment

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #countrygermany

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明