



PR/110246 | AM / Sr. Executive- Sales {Ahmedabad}

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1586584

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年05月26日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: AM/Sr. Executive- Sales (Freight Forwarding, Logistics)

Location: Ahmedabad

Role and Responsibilities:

- Identify and pursue new sales opportunities in freight forwarding
- Develop and maintain strong relationships with potential customers
- Understand customer needs and provide tailored logistics solutions
- Sales experience of 3 to 5 year in Contract logistics & Freight forwarding sales

- Strong communication skills
- Conduct site visits and assessments to understand customer operations and identify opportunities
- Negotiate and close sales deals, ensure pricing and profitability

Educational Qualification

- A degree in Business, Marketing, or a related field is a plus (Logistics industry)

Experience

3-5 years of relevant experience

Preferred Skills

- Proven experience in sales, preferably in logistics industry
- Excellent communication, negotiation, and interpersonal skills
- Ability to build and maintain long term relationships with clients
- Strong problem-solving abilities and the ability to handle objections
- Self-motivated and target driven with a results-oriented mindset
- Ability to work independently and as part of a team

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

会社説明