



PR/110234 | AM - Sales

#### 募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1586577

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月23日 08:00

#### 応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Job Location:** Bangalore

**Requirement:** -

- Identify and develop new customers for electronic components, especially semiconductors, by understanding their technical and commercial requirements and building long-term relationships.
- Create and manage new business opportunities, including preparing quotations, negotiating pricing, and coordinating internally for timely order execution.
- Source and develop new suppliers, mainly Japanese and global manufacturers, while maintaining strong relationships with existing suppliers.
- Act as a bridge between customers and suppliers by handling inquiries, specifications, delivery schedules, and issue resolution.
- Monitor market trends, competitor activity, and customer demand to support business growth and reporting to

management.

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会社説明