



PR/110234 | AM - Sales

募集職種

人材紹介会社
ジェイエイシーリクルートメントインド

求人ID
1586577

業種
その他（商社）

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年05月26日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Location: Bangalore

Requirement: -

- Identify and develop new customers for electronic components, especially semiconductors, by understanding their technical and commercial requirements and building long-term relationships.
- Create and manage new business opportunities, including preparing quotations, negotiating pricing, and coordinating internally for timely order execution.
- Source and develop new suppliers, mainly Japanese and global manufacturers, while maintaining strong relationships with existing suppliers.
- Act as a bridge between customers and suppliers by handling inquiries, specifications, delivery schedules, and issue resolution.
- Monitor market trends, competitor activity, and customer demand to support business growth and reporting to

management.

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会社説明