



PR/095768 | [HCMC / Remote full-time] Operations Sales Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1586544

業種

その他（商社）

雇用形態

正社員

勤務地

香港

給与

経験考慮の上、応相談

更新日

2026年05月12日 11:45

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview Our client is a regional company operating in the Sales Operations / BPO / Financial Services sector, with its Head Office based in Hong Kong and operations across multiple markets in Southeast Asia.

As part of its expansion plan to establish a new office in Vietnam, the company is currently seeking experienced candidates for an Operations Sales Manager role to support the setup, management, and scaling of local sales operations.

Job Description

- Drive monthly and quarterly sales revenue targets
- Manage end-to-end sales operations, including lead handling, conversion funnels, and daily floor performance
- Oversee floor operations to ensure productivity, discipline, and SLA compliance

- Lead, train, and manage sales teams and team leaders
- Track KPIs, analyze performance metrics, and optimize sales processes
- Coordinate with internal stakeholders to ensure smooth operations and compliance

Requirements

- 5–10 years of experience in sales operations, inside sales, or revenue-focused environments
- Proven track record of achieving and exceeding sales targets
- Strong experience in floor management and large team leadership
- Solid understanding of sales funnels, KPI management, and performance optimization
- Good communication skills in English

#LI-JACVN

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会社説明