



## PR/095768 | [HCMC / Remote full-time] Operations Sales Manager

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1586544

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

香港

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月28日 08:00

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Company Overview** Our client is a regional company operating in the Sales Operations / BPO / Financial Services sector, with its Head Office based in Hong Kong and operations across multiple markets in Southeast Asia.

As part of its expansion plan to establish a new office in Vietnam, the company is currently seeking experienced candidates for an Operations Sales Manager role to support the setup, management, and scaling of local sales operations.

### Job Description

- Drive monthly and quarterly sales revenue targets
- Manage end-to-end sales operations, including lead handling, conversion funnels, and daily floor performance
- Oversee floor operations to ensure productivity, discipline, and SLA compliance

- Lead, train, and manage sales teams and team leaders
- Track KPIs, analyze performance metrics, and optimize sales processes
- Coordinate with internal stakeholders to ensure smooth operations and compliance

#### Requirements

- 5–10 years of experience in sales operations, inside sales, or revenue-focused environments
- Proven track record of achieving and exceeding sales targets
- Strong experience in floor management and large team leadership
- Solid understanding of sales funnels, KPI management, and performance optimization
- Good communication skills in English

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明